

September 10, 2019

Dear Kevin,

My elderly grandmother has been smoking in her home for over 30 years, so naturally, her whole home was covered in the smell of smoke. In December 2016, she was diagnosed with lung cancer and has it has been in an uphill battle ever since. The Doctor's shared with us that she will never be cancer-free and will need to be on an oxygen tank for the rest of her life, even while she is in the comfort of her own home.

Although her complications from smoking hasn't left her or her home in the best shape, she desperately looked for products that would help alleviate the smoke odor and help her breathe easier in her home. Unfortunately, no product seemed to help.

I started working at Service Champions Heating and Air Conditioning in 2018. My company always talked about the benefit of air scrubbers and I've personally placed them in ten client's home. However, unless I returned to the client's home, I never truly see the full effect it had on a Client's home and health. After many failed products and hard conversations with my Grandmother, I pushed through her reluctance and took it upon myself to install an Air scrubber in her home.

After two weeks of the air scrubber being installed my Grandmother called me to share that she noticed a HUGE difference in her ability to breathe in her home, get this, WITHOUT the oxygen tank! As soon as she called, I rushed over to visit to see if I could tell the difference, after 30+ years of smoking inside, the odor had dissipated dramatically and seeing my Grandmother walk around without her oxygen tank was the best feeling. I knew the benefits, but seeing is believing. My Grandmother constantly checks in with me to make sure that I come by and check that her air scrubber is working as she doesn't want to go a day without a functioning air scrubber! I am always happy to oblige as seeing her comfortable in her home, is what matters the most to me. On behalf of my grandmother and I, we would like to say thank you to Service Champions for providing a product that not only improves the air quality in her home but has enabled her to live out her best life in the comfort of her own home.

Zach Taylor

HVAC Service Technician